



Door to Door | Fast | Reliable



Welcome



Door to Door | Fast | Reliable

One stop shop for

- Business and personal Shipments
- Express and Air freight movements
- Ground and ocean freight movements
- In India and world wide destinations



About ICL

ICL – Integrated Couriers & Logistics. (A Brand of Sri Balaji Maxmail PVT LTD) is a fast and reliable express delivery service with best overnight shipping options to global destinations and across all states in India.

Our mission is to offer an Ethical, Competitively Superior Value Proposition, and be the first choice for our Customers, Principles, Employees and Business Partners.

Our portfolio of services includes Overnight Deliveries to key international destinations, Domestic & Worldwide. Air Freight and an exclusive Gift Delivery Service to select markets.



Our Footprint



Integrated Couriers & Logistics., is one of the Fastest Express Courier network operating in India and has earned the respect of being one of the leading overnight service providers.

- Express •
- Air freight •
- Ocean Freight •
- DG cargo •
- Reverse logistics •
- Domestic Express •
- Domestic surface •



VISION : To be recognized by our customers as leading Express logistics Solutions provider in India.

To provide a seamless express service to our customers worldwide through a strategic alliance network that will strengthen/increase our market position, retain a highly motivated staff and build more profitable revenue

MISSION : To Offer an Ethical, Competitively Superior Value Proposition, and be the first choice for Customers, Principles, Employees and Other Business Partners

• Established – 2006	• 35 vehicles	• 267 Franchisees
• US \$ 50M 2021 REV	• 5,000 INTL ADV	• 50 Own Branches
• 500+ Employees	• 6,500 DOM – ADV	• 1000 Zip Codes

Where do we play

Express Small package

International Air Freight

Ocean Freight

Domestic Air & Ground Transportation

State of the art Customer support

Multi-Industry solutions

Imports / Brokerage services

Innovations to help solve SOS needs

**E2E Domestic and
International
Transportation**

Why choose us ?

With multiple global network's access, we provide flexible shipping options to choose between speed, cost and complexity.



Design logistics solutions that build supply chain **efficiency** and **speed to Market**



Multimodal transportation options for domestic and International destinations



We deeply believe in **sustainable partnerships** and **collaborate** across the value chain.



ICL Value Proposition

- **17 + Years of Industry Experience**
 - **Range of products under one roof**
 - **New Age solutions to problem solving**
 - **Regulatory compliance and Documentation**
- **Cloud based shipping tools**
 - **Secured shipping options**
 - **Range of ready to refer MIS Reports**
 - **AWB & Invoice Download**
 - **Bulk Upload shipping options**
- **Savings in overall logistics spend**
 - **Global Multi-carrier network options**



Our Product Stack

With a state of the art Customer service and support our product portfolio helps customers meet most logistics challenges and needs

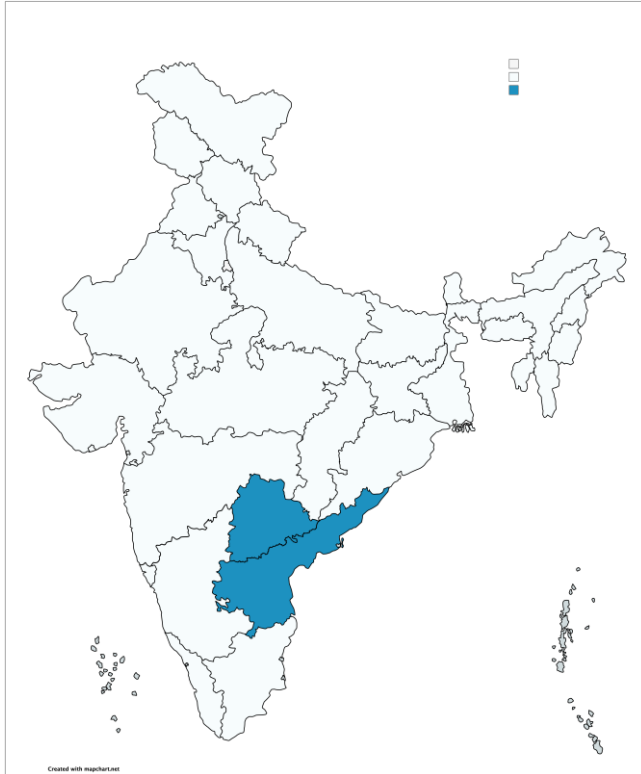


From Door to Door **Domestic**, to ground and Air cargo service, we have introduced a next flight out option that will address the SOS inventory needs across India

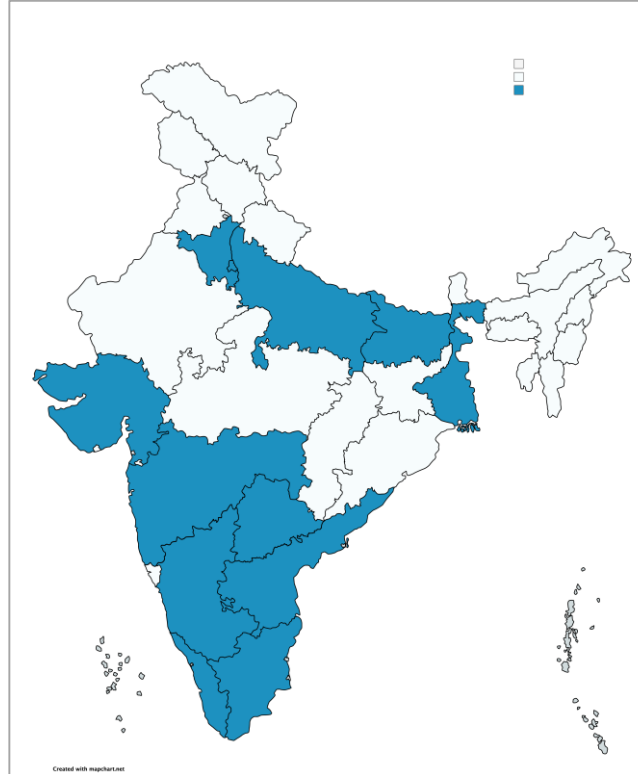
International Express deliveries to 200 + Countries in the world with network options, Reliable import service with timely deliveries and now introducing Geo Freight - an innovative Air –Ocean multimodal International delivery

Our Footprint – State Coverage

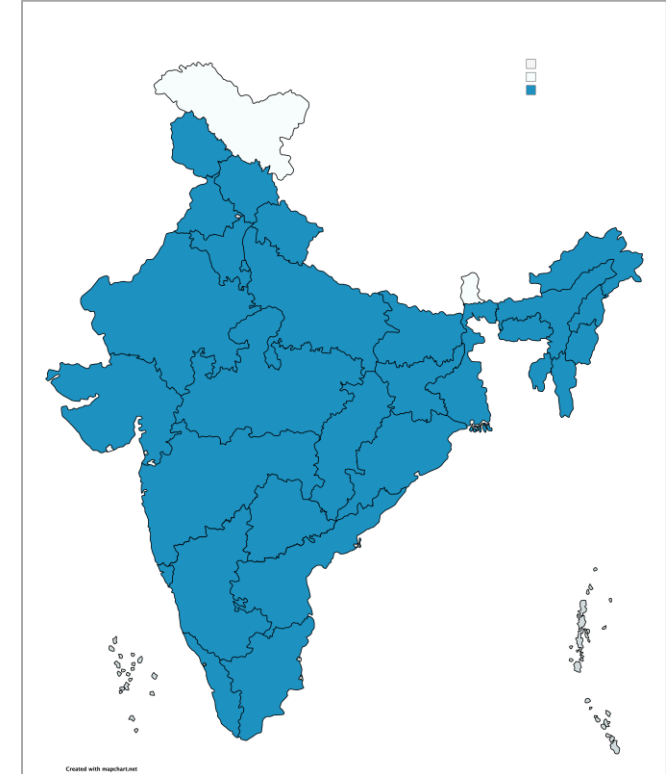
2018



2022



2023



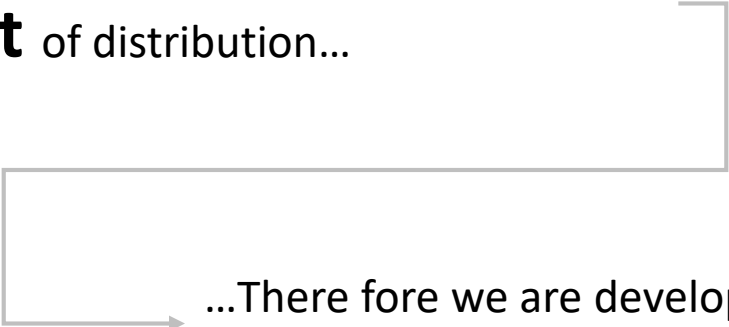
All our products are available across the network, with state of the art web based technology tools on national operations can be supported through out our network with real time information flow, CRM based service and support and range of products that cater to multi industry, multi modal requirements



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Innovations

In the new normal, logistics space needs *even better* balance between **Speed** and **Cost** of distribution...



...Therefore we are developing a new **“Inventory on Wheel”** option that best suits SMEs, E-Commerce LCLs

GEO Freight

ICL Geo Freight is a Combination of Air & Ocean shipping

- Port to Port & Door to Door Services - Combination of Air & Ocean Shipping
- Multimodal International Movements
- Perfect solution to manage Speed, Cost and convenience of Shipping
- First leg – Ground/ Air with Express Clearance
- LCL consolidation at International FTZ in Transit
- Ocean Movements from transit to destination
- Consolidated clearance at destination through IOR
- Door Deliveries through small package and LTL cargo.
- Fully trackable movements to International destinations.

Key target audience

- Especially those who do not enjoy economy of scale,
- Looking for “faster than Ocean” LCL delivery options
- Simplified shipping options and freedom from clearance complexities
- Low on handling costs and staggered delivery schedules
- Best suited for smaller order size of - 25 Kgs to 2500 Kgs+
- Ecommerce Fulfillments with consolidated Clearance
- Multi location LCL consolidations at and origin
- Looking for reduced cost of International deliveries

How does the *Geo-Freight* service operate

Multiple origins in India

Factory / ICD/ Distribution Cent



SHIPMENT PROFILE

- 25 Kgs to 500 +
- LV/HV scheduled supply
- Less time sensitive delivery
- Port / Non Port Locations



Customs Clearance Origin GW Various ports in India



LV/HV EXPRESS TERMINAL

- LV Clearance – Courier cell
- HV Clearance – through ICD
- 0 to 1 Day compliance
- Document returns Day 3

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Multimodal connections

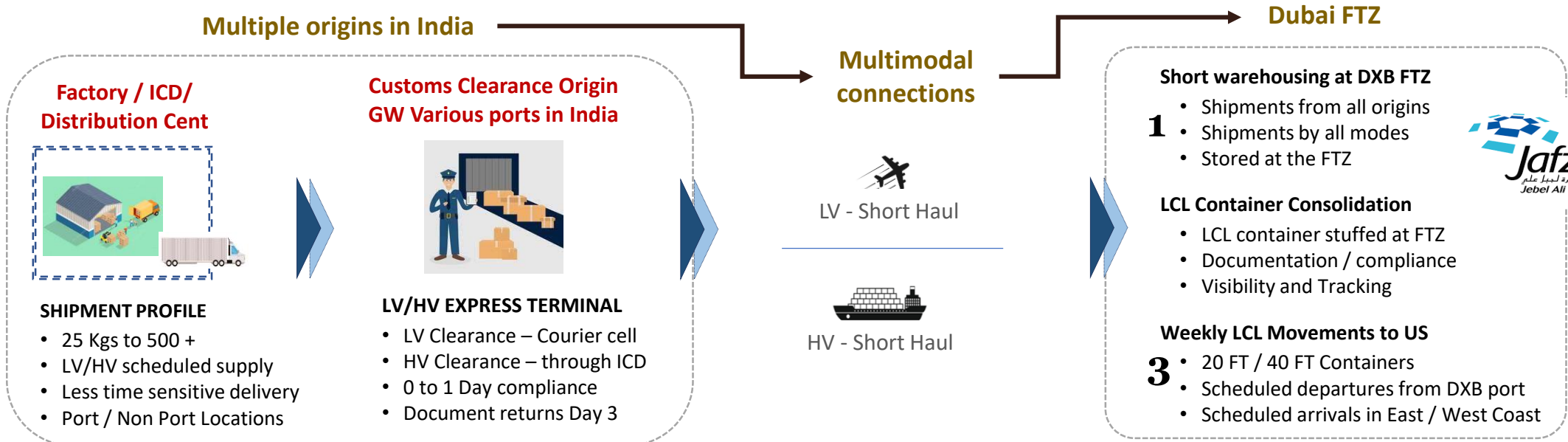


LV - Short Haul

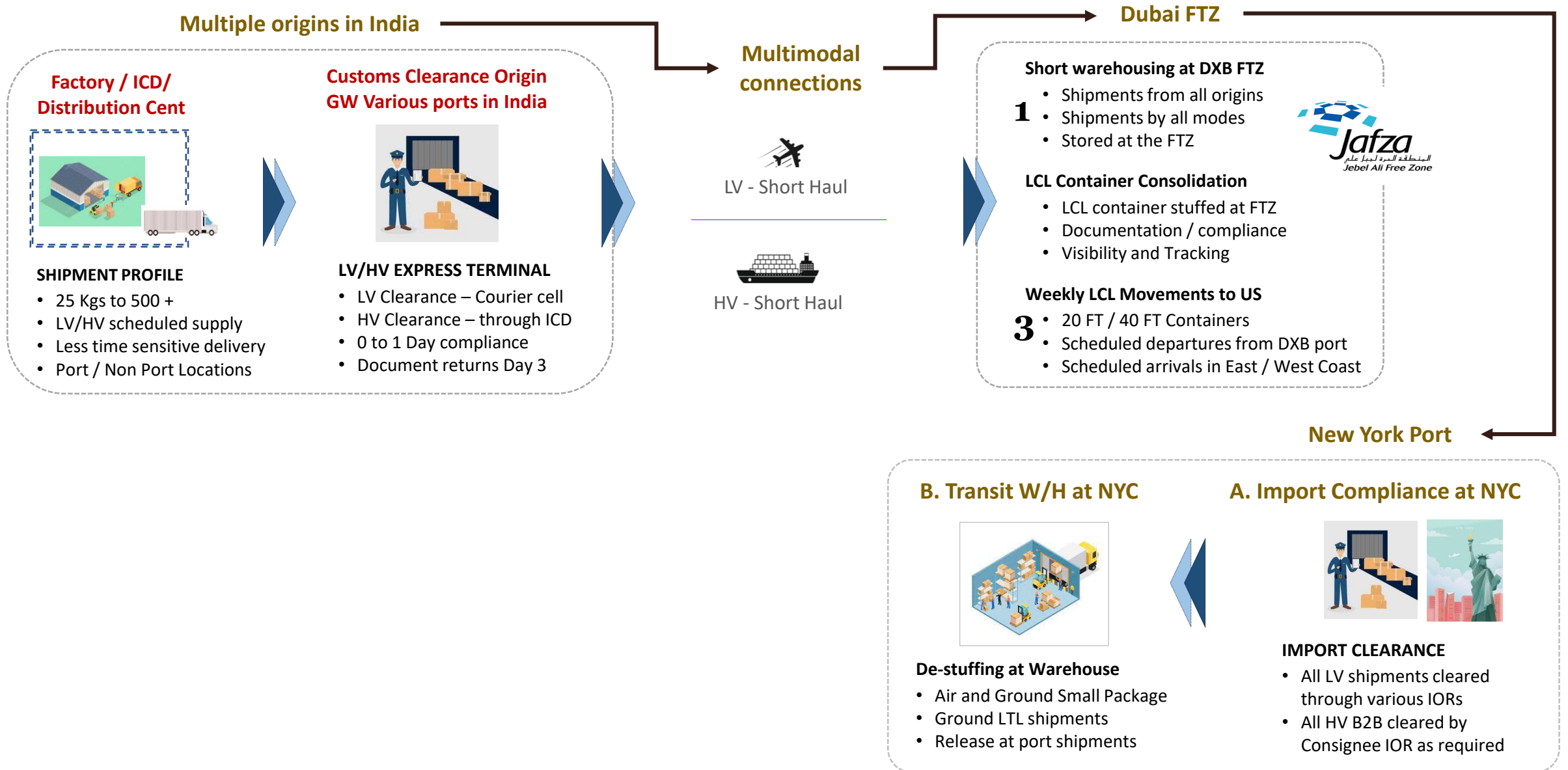


HV - Short Haul

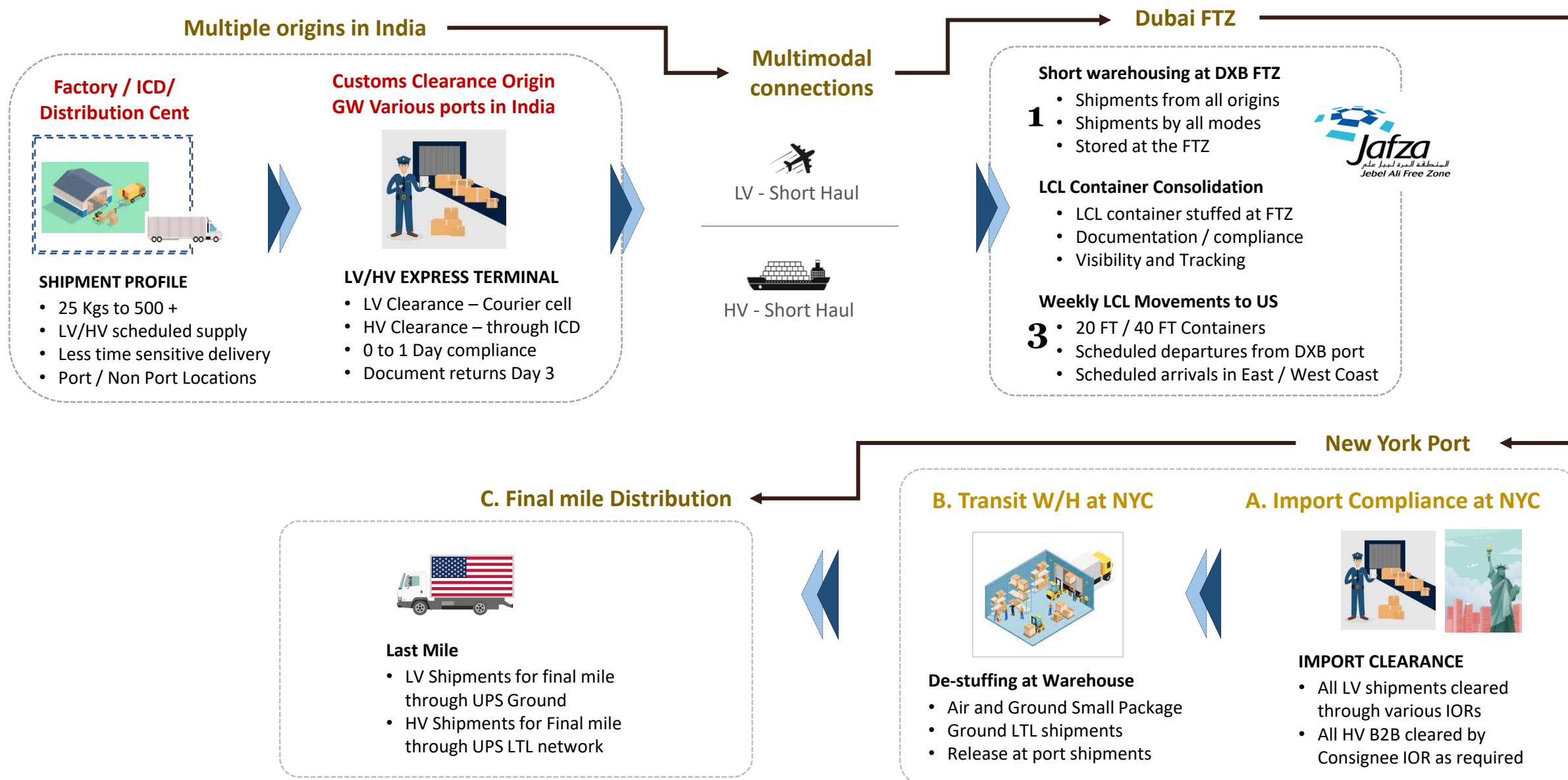
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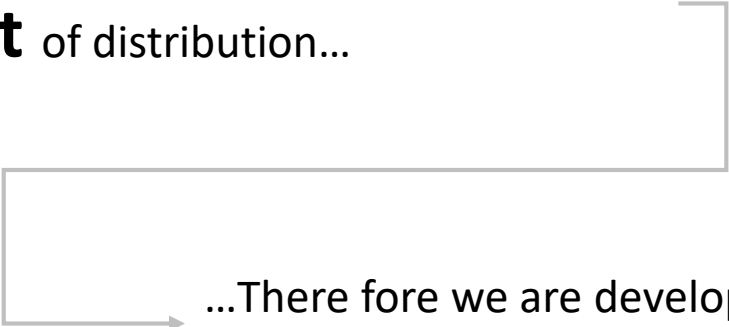
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ICL Insta-Connect

ICL Insta-connect is a next flight out service to address SOS movements

- A White glow service offered on Air network
- Fastest possible deliveries across key destinations with Airports in India
- As good as carrying it yourself right up to the door step of the consignee
- 5 - 6 Hour short notice shipping (same day or 24Hours)
- All SOS deliveries for critical spares for down times, urgent samples, repair programs
- Pre-identified costs, fully trackable service to shortest time to delivery
- Door to door next flight out customized service design

Key target audience

- Manufacturing industry that needs to push samples for testing
- R&D organizations that need prototypes for research and development
- Aerospace and Automotive industry sectors that require urgent movements
- Scientific research community, Design and development studios
- Critical Retail inventories that need urgent transfers
- Legal and such other industries that require critical document movements
- Companies that cannot spare executives to travel to destination on their own
- International executive travelers who need specific objects to be urgently carried

ICL-Insta-Connect : personalized carriage – Fastest deliveries

All origins in India with airports

Next flight
out option

Customer places the
requirements



Customers reach out

- Package detail
- Destination
- Carriage guidelines
- Delivery times

ICL team will estimate the costs
and establish delivery time



EXPRESS TERMINAL

- Objects to be carried
- Documentation
- Flight schedules
- Estimated cost and time



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Operations

ICL assigns ops team

- Executive identified to travel
- Ops to perform travel arrangements
- Customer is notified on the final schedule for movement
- Customer agrees to terms and Conditions, makes advance payments
- Pick up time scheduled

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Shipment handover



Dedicated Staff

- Cuts the AWB
- Reports to Operations
- Shipment scanned for tracking
- Package and staff move to Airport

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Shipment carriage

Dedicated Staff

- Staff carries the shipment to the airport
- Shipment is hand carried or checked in based on size / merchandise type
- The staff initiates journey with the package
- Aircraft reaches destination



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Final mile Delivery

Destination

- Staff reports arrival to CS
- Consignee is contacted for availability
- Staff with package travels to final destination
- Delivers the package and collects POD
- Staff reports POD to CS



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Door to Door | Fast | Reliable

Industry solutions

Reliable supply chains are critical for success

We help collaborate with operations, Planning and last mile



ICL Domestic Express

Time Definite Door deliveries
Air express service across India

ICL International Express

International Express
Across 200+ Countries and Territories

ICL Surface Cargo

Medium to Large shipments
Ground Transportation across India

ICL Temperature Control

Temperature controlled movements
with packaging and tracking support

ICL INSTA-CONNECT

Next flight out options for SOS deliveries
All locations with Airports in India

ICL DG Cargo

Uniquely placed DG movements
Certified for all 9 classes of DG shipments

ICL Air Cargo

Air freight deliveries for Domestic
Urgent and medium sized shipments

ICL GEO FREIGHT

Multimodal International options
that support inventory on wheels

ICL Import Express

Import services with clearance
and regulatory support

Industry Solutions – Import Express

Range of solutions

- From anywhere in the world, ICL is able to provide Express Import (Door-to-Door) services
- Efficient transit times help customize the supply of raw material imports
- Key focus on handling, customs clearance and compliance to regulatory requirements
- A classic 4-6 Days door delivery option from order date from most origin countries in the world
- Greater level of control and visibility over the shipments
- Faster clearance, advisory on paperwork and faster clearance options to facilitate imports.
- With reduced costs and faster transits avoidance of excessive inventory of raw materials
- Cater to changing customer demand and delivery schedules with the help of faster transit times



Industry Solutions – Automotive

Range of solutions

- Time definite commercial and sample movement of critical parts to world wide destinations
- Air freight solutions for Airport and door deliveries palatized and small package commercial movements
- Supply to line import services to cater to customized raw material and critical parts movements
- Domestic distribution through Air and Ground for routine retail order fulfillments
- Import of critical parts and supplies for R&D applications
- Exhibition shipment management for export and duty free imports
- In house import and export clearance services
- Just in time schedules with white glow service



Industry Solutions – Manufacturing

Range of solutions

- Ability to participate in the planning and designing of supply lines for a timely and efficient input
- Range of products that offer varied options of speed to manage complex transportation options
- International import service acts as a standby for critical requirements to avoid down times.
- Efficient support for commercial exports by Air and Ocean to help manage inventories
- Reliable movements of DG cargo with key focus on compliance, documentation and cost of shipping
- Dedicated service support with CRM to ensure minimal disruptions to flow of goods
- Domestic LTL distribution and International Air and Ocean movements to offer range of “speed to market” options



Industry Solutions – Garments / Apparel

Range of solutions

- Fast, Reliable and timely imports of small package door deliveries to ensure supply lines are not interrupted
- Cost effective exports of frequent small and medium merchandising shipments that are delivered in the shortest transit times.
- Late cut offs for last minute exports of samples to save on production time for merchandisers
- Full visibility and tracking to ensure customers are able to closely watch shipment movements
- Assured lifts during peak periods that ensure maximum time for production
- Reliable global network to reach various markets in the world for import and export movements
- Customer service support to co-ordinate critical import supplies for timely clearance and deliveries



Industry Solutions – Health care and pharma

Range of solutions

- Routine commercial ocean and Airfreight formulations and bulk drugs for port and door deliveries
- Temperature controlled movements for research and clinical trials
- Cold chain management with supplies, conditioning, temperature monitors and for critical door deliveries including clearance
- Domestic and International deliveries
- Import and distribution of medical device
- Repair and replacement support with reverse logistics for repair and replacement services
- Field engineer support for parts deliveries



Unique services – Personal Gifts

Range of solutions

- ICL take pride in innovating products that solve problems of its customers
- One of the very first innovation we launched in India nearly two decades ago is to offer personal package exports to the Indian diaspora in the west
 - Sweets & home made products
 - Personal packages
 - Festival & event logistics
 - Handicrafts and Gifts
 - Excess baggage deliveries
- We deliver door to door personal packages of range of products from India, that uniquely include home made products
- The intense attachments to pickles, chutneys, masala and medicines from India are now made available in the US in 3 working days
- An un-matched service available from key cities in India



**PICKLES
AND
CHUTNEYS**
Enjoy Homemade Spicy, Sour, Salty,
Cured Pickles and Chutneys Recipes



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Corporate Patrons

Besides the millions of Indian families residing in the west

Some of our customers

Industry Sectors

Engineering

Aviation

Healthcare

Automotive

Electronics

Pharmaceuticals

Logistics

Retail

Perishables and Food



AUROBINDO



element14



AMARA RAJA
Gotta be a better way



Global





Door to Door | Fast | Reliable

THANK YOU
